



Oslo kommune

New Procurement Strategy City of Oslo

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The city of Oslo

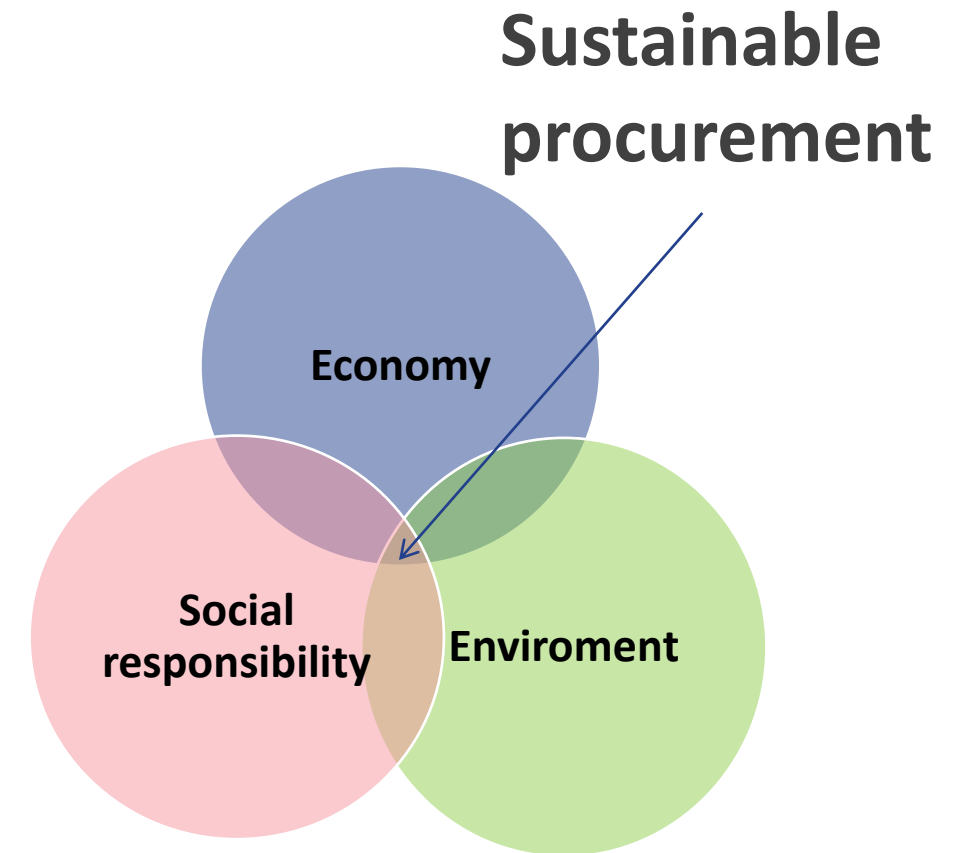
- 670 000 inhabitants – est. 900 000 by 2035
- 50 000 employees – 50 Agencies
- Procurement key figures per year:
 - Procures goods, services and works for NOK 26 billion
 - Invests for NOK 11 billion
 - 400 contract notices
 - 550 000 invoices



The City of Oslo Procurement Strategy

Main target:

“Oslo municipality shall carry out appropriate and cost-efficient procurement processes - delivering good and responsible solutions both in the short and the long term.”





Sub target

“Oslo Municipality's procurements shall make Oslo more socially inclusive and fair (warmer)”



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The Oslo Model

The path to a socially inclusive and fair city
(warmer city)



The City Council's Overall Guidelines

"Oslo municipality is to be at the forefront of the fight against labor related crime and shall ensure a decent working life"



The reason for implementing The Oslo Model

- Combating social dumping and labor related crime
- Lack of applicants for trainee positions in construction sector
- Ensure fair competition
- Prevent violation of human rights and ILO core convention in global supply chains



The Oslo Model

- Contract provisions
 - Incorporated in all relevant standard contracts
 - Developed in close cooperation with Trade Unions and The Confederation of Norwegian Enterprises





Selected provisions from The Oslo Model

- Max. one subcontractor in vertical line
- Minimum 10 % apprentices
- Permanent employment
- Minimum 50% skilled workers
- Quality management system to prevent breaches of human rights and ILO core conventions in global supply chains



Oslo kommune
Byrådsavdeling for finans

Byrådssak 1057/17

STANDARD KONTRAKTSVILKÅR FOR OSLO KOMMUNES ANSKAFFELSER AV VARER, TJENESTER OG BYGG OG ANLEGG

Sammendrag:

Oslo kommune har vedtatt standardkontrakter for anskaffelser av varer, utvalgte tjenesteområder og bygg og anlegg. Ved anskaffelser over kr 500 000 eks. mva. er det obligatorisk for kommunens virksomheter å benytte en av de vedtatte standardkontraktene dersom en av kontraktens bestemmelser dekker det aktuelle anskaffelsesområdet. Kommunen har også vedtatt ulike typer spesielle standard kontraktsvilkår, som skal benyttes i relevante vare-, tjeneste- og bygg og anleggskontrakter. Disse omfatter bestemmelser som skal motvirke skatteunndragelser, misbruk av arbeidskraft og brudd på grunnleggende menneskerettigheter og ILOs kjernekonvensjoner i kommunens leverandørkjeder. Det er også vedtatt bestemmelser som skal sikre bruk av lærlinger ved utførelse av arbeid på fagområder med behov for læreplasser.

Det er et kontinuerlig arbeid å utvikle kommunens standardkontrakter og -vilkår i tråd med ny kunnskap og nye behov i ulike bransjer og samfunnet for øvrig. Det har blitt foretatt flere endringer i Oslo kommunes standard kontraktsvilkår de senere årene, blant annet for å bekjempe arbeidslivskriminalitet, sosial dumping og utnyttelse av arbeidskraft i risikoutsatte bransjer.



Sub target

“Oslo Municipality's procurements shall make Oslo a more creative city”



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Oslo municipality's system for supplier monitoring in construction works and cleaning contracts - HMSREG

The path to a more creative city

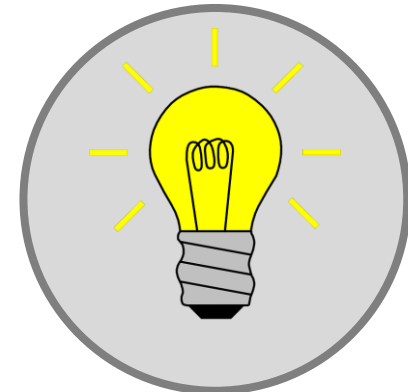
The List

One of the requirements in the regulation is that “As part of the coordination, a list shall be compiled of all who perform work at the construction site”.

- Originally a hand written list that was hard to interpret due to wear & tear, bad handwriting or foreign names
- Eventually lists were supplied in Excel, but with no real time effect
- In addition they were not suitable for further control purposes or analysis beyond that single list



- In 2015 the desire and need for digitalisation of the list of persons employed at the construction site emerged
- The list should be the foundation of a new system to monitor construction sites - big or small - and the suppliers





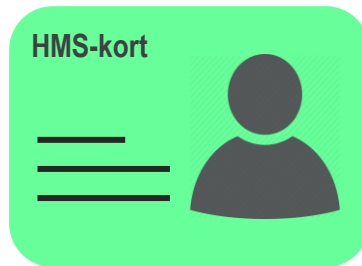
The Procurement Process

- The City of Oslo saw the need for a future digital register of workers that included all the city's constructoprojects within construction
- Not available in the Norwegian market at that point
- Invited the market for a dialogue to understand the dynamics, the possibilities and how to set up the procurement
- In cooperation with ***Innovative procurements***, a program where the business sector, state and municipalities work together
- Resulted in the SaaS solution HMSREG, developed in co-operation between The City of Oslo and Omega



HMSREG collects information

Access control/
roundel on
construction site
Registration box
Mobile app



Arbeidstilsynet

(The Norwegian
Labour Inspection
Authority)

www.byggekort.no / HSE-cards



Brønnøysundregistra

Supplier information from the
Central Coordinating Register
for Legal Entities



StartBANK

Suppliers register for
works

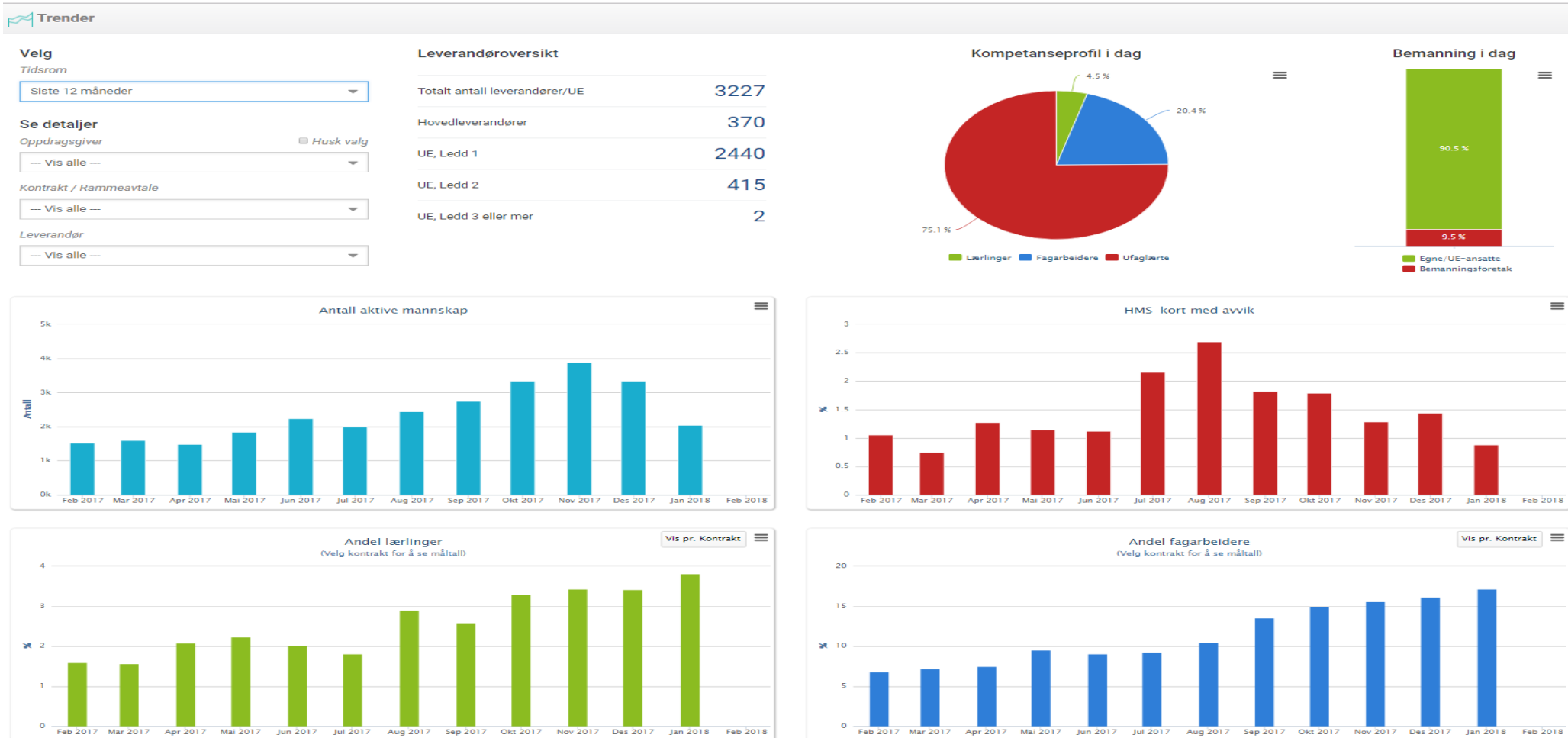
Registration in and out on
assignments with HSE-cards

Follow-up| Analyses| Reporting

Connected with other public
registers

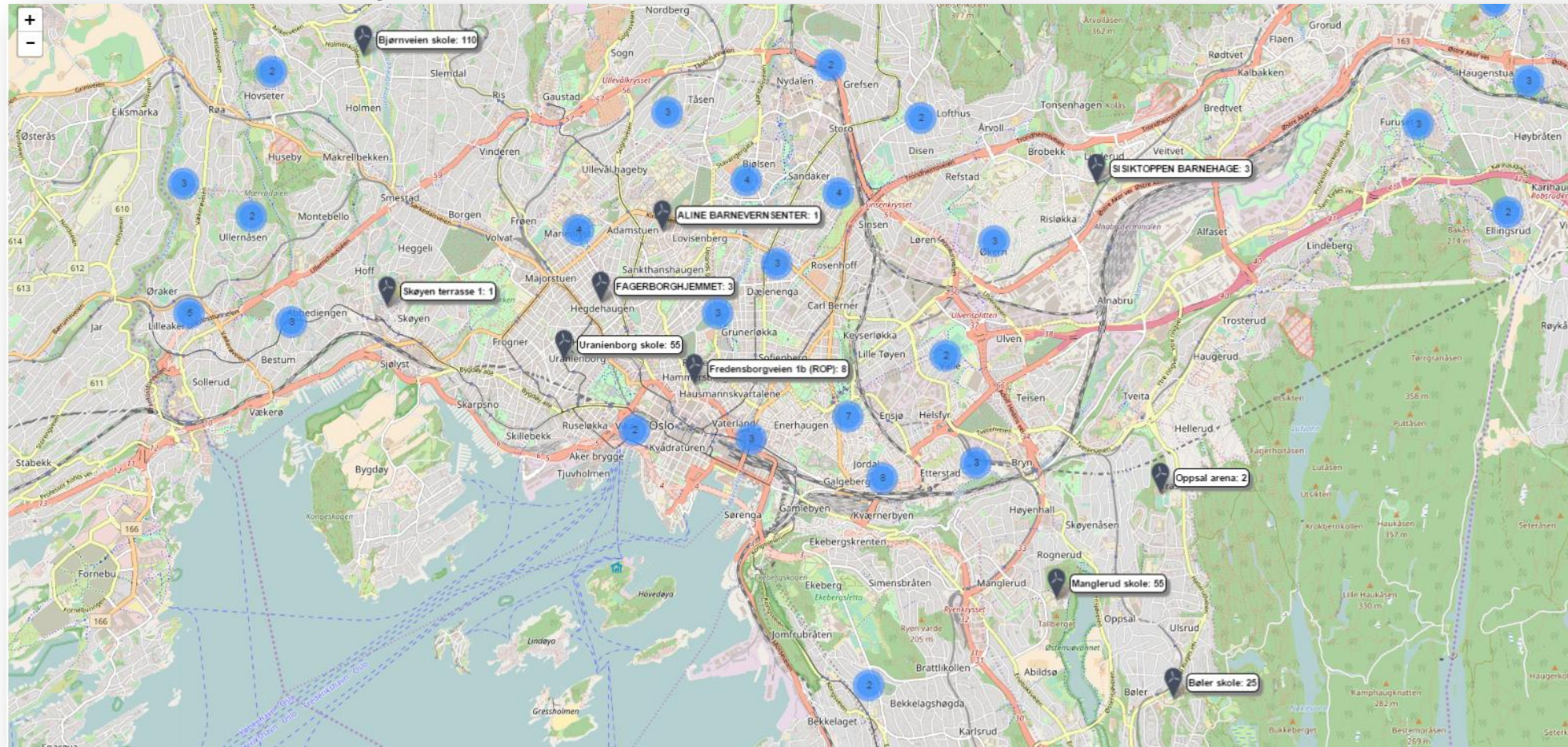


Management Information in Real Time





Overview of the construction works activities in The City of Oslo





Sub target

“Oslo Municipality's procurements shall make Oslo greener”



City of Oslo

Zero-Emission Construction Sites

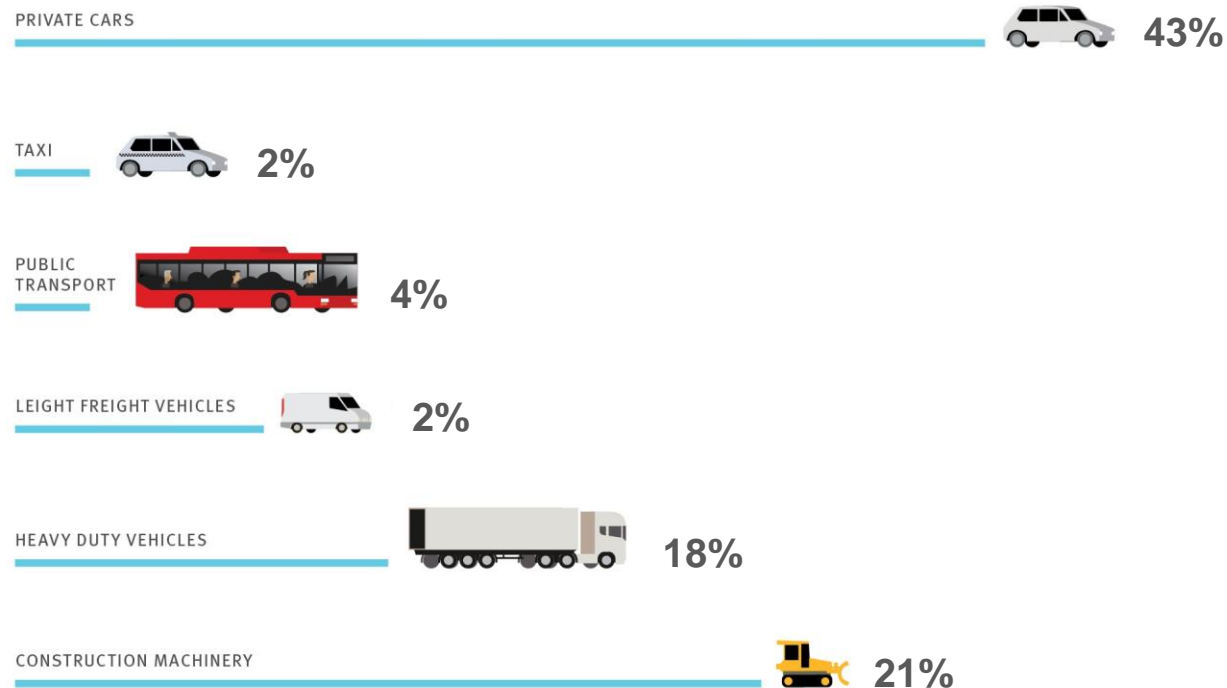
The path to a greener city

Zero-Emission Construction Sites

- Through smart and innovative procurements, the City of Oslo reduces climate gas emissions at construction sites and stimulates technological change in the market.
- As a major developer and owner of buildings, the City of Oslo can significantly reduce city-wide emissions.



Great potential for emission reductions



- Construction machinery stands for over 21% of Oslo's traffic emissions
- In addition, heating/drying of construction works and traffic to and from the construction sites, are contributing both to local emissions as well as greenhouse gas emissions.

Fossil free construction sites

The standard for new public community service buildings

- The City Council has adopted fossil free construction sites as minimum criteria in all of its public procurement procedures from 2017.
 - E.g. schools, kindergartens, sport facilities, nursing homes etc.
- Fossil free means that diesel driven machinery and equipment are replaced with zero emission solutions, or use sustainable biofuels
- 27 of a total of 38 buildings currently under construction for the City of Oslo, are built without use of fossil fuels



Green projects # 1

Scandinavian GPP Alliance on Non-Road Mobile Machinery

- Project financed by Carbon Neutral City Alliance (CNCA)
- Joint procurement of emission free wheel loaders
- Participants: Oslo, Stockholm and Copenhagen
- Procurement will take place in 2019





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Thank you for your attention

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PROCURA+
European Sustainable
Procurement Network